State-Owned Facilities Update

PRESENTED BY THE SOUTH CAROLINA DEPARTMENT OF ADMINISTRATION JAN. 25, 2017



Managing SC's Real Estate Portfolio: Statewide Strategic Real Estate Plan

- A three-part strategy developed in conjunction with CBRE.
- Released in Dec. 2015.
- Began implementation in Jan. 2016.

Right-size the state's portfolio

Leverage the state's buying power by consolidating contracts

Upgrade tools, process and technologies



How Admin Manages the State's Portfolio

- Disposing of buildings that are functionally obsolete, underutilized or in need of major capital investment.
 - ▶ Since working with CBRE, Admin has sold 17 state-owned properties totaling \$2.9 million. Admin only retains a portion of these proceeds.
- Implementing space standards. CBRE determined the state's primary office portfolio can be reduced by 18-25% by utilizing a space standard of 210 SF/per person.
 - ▶ In 2016, Admin reduced commercial office space occupied by agencies by 22,643 SF. This produced more than \$1.2 million in lease costs saved.
- Consolidating statewide Maintenance and Operations (M&O) services across the State.
- Upgrading processes through creation of the Real Estate Standard Chart of Accounts to:
 - ▶ Better capture and analyze real estate expenses.
 - Implement procedures for tracking M&O costs by building.
- Using data from Facility Condition Assessments to drive decisions about state-owned buildings.



Interpreting the Data

- CBRE conducted a study on a sample of the more than 5,000 buildings in the state's portfolio. The study included:
 - 138 M&O surveys of property.
 - ▶ Agencies reported M&O expenditures. The data was compared to industry standards.
 - Facility Condition Assessments on 147 state buildings showed many are in poor or critical condition.
 - ▶ The assessment ranked the age and condition of building systems and components.
 - ► The study did not include:
 - Asbestos removal
 - ▶ Code compliance
 - ▶ Destructive testing
 - ► Historic preservation requirements



Projected Costs

- ► For the 147 buildings reviewed, the CBRE study identified more than:
 - ▶ \$93.5 million in deferred maintenance
 - ▶ \$69 million is for Admin-maintained buildings
 - \$799.2 million in projected capital costs over the next 30 years
 - ▶ \$516 million is for Admin-maintained buildings
 - ► The yearly average for recapitalization for these buildings is \$17.2 million.



DHEC Sims/Aycock Building

Deferred maintenance - Items already passed the end of service life, but have not been replaced. **Recapitalization** - Replacement schedule for major pieces of equipment at the end of their service life.



A Tale of Two Buildings



- Wade Hampton Building Built in 1938
 - ▶ Tenants: Admin, CG, Commission on Prosecution Coordination, SCDA, SFAA, Treasurer's Office
 - ▶ Deferred Maintenance Costs = \$ 5.3 M
 - ► Recapitalization Costs = \$ 18.8 M

- Columbia Mills Building Built in 1903
 - ► Tenants: DHEC, Confederate Relic Room, S.C. State Museum
 - ▶ Deferred Maintenance Costs = \$9.6 M
 - ► Recapitalization Costs = \$55.2 M



Wade Hampton Building



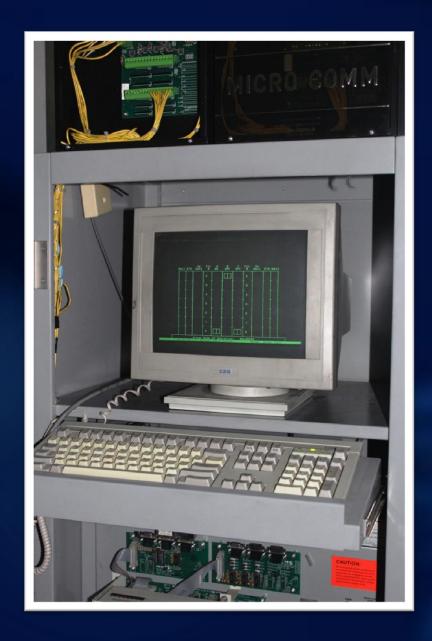
The roof's parapet contains numerous cracks, which allow water into the structure.



Original, single-paned windows are inoperable, rusted, and leak water and air.



Wade Hampton Building





The building's outdated elevator system, including many of its original, 1938 mechanical operating parts and the computerized controls installed in the early 1990s, needs to be modernized.

admin

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Columbia Mills Building





Water damage caused by multiple leaks in the current roof, which was installed in 1985.



Examples of Deferred Maintenance

Wade Hampton Building

- Domestic Water Distribution
- ▶ Electrical Service and Distribution
- Elevators and Lifts
- Exterior Windows
- ► Fire Protection Specialties
- ▶ Floor Construction
- Lighting and Branch Wiring
- Plumbing Fixtures
- Rain Water Drainage
- Roof Construction
- Sanitary Waste

Columbia Mills Building

- Basement Walls
- Cooling Generating Systems
- Domestic Water Distribution
- Electrical Service
- Elevators and Lifts
- Energy Supply
- Exterior Windows
- Fire Protection Specialties
- ▶ Floor Construction
- ▶ Heat Generating Systems
- Lighting and Branch Wiring
- Plumbing Fixtures
- Rain Water Drainage
- Roof Construction



Examples of Recapitalization Needs

Wade Hampton Building

- ► Four-Ply, Built-Up Roof
- Acoustic Ceiling Suspension System
- Batt Insulation
- Steel Beams and Columns
- Cast Iron Floor Drain
- Chilled and Hot Water Distribution
- Circulating Pump
- Carpeting
- Water Heater
- Concrete Floor Sealer
- Controls and Ductwork
- Dry-Type Transformer
- Pipe Fan Coil Units

Columbia Mills Building

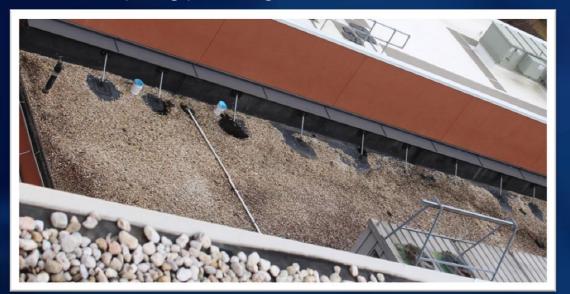
- Steam Boilers
- Air Cooled Condenser, Chiller and Cooling Tower
- Steel Beams
- Building Grounding System
- Building Lightning Protection System
- Chilled and Hot Water Distribution
- Carpeting
- Commercial Water Heater
- Copper Domestic Water Piping
- Dry-Type Transformers
- Energy Management Control Systems
- Pipe Fan Coil Units
- HVAC Ductwork and VAV Terminals
- Elevators
- Main Breakers
- Modified Bitumen Roof



A Tale of Two Buildings – Band-Aid Repairs



- Columbia Mills Building Roof Patching:
 - Crews installed the current roof during the building's 1985 renovation.
 - The roof warranty expired in 2001.
 - ► The roof is riddled with leaks, making it hard to prevent water infiltration and requiring patchings.



- Wade Hampton Building Ruptured Pipe:
 - ▶ 15 state employees relocated while crews repaired the pipe, removed water and replaced carpet.
 - ▶ Employees lost valuable time from the agency's core mission packing and unpacking offices.
 - ▶ The building's original cold and hot water piping need to be replaced.

Over time, delaying deferred maintenance will cost the state more money.

Addressing the Most Critical Needs

Wade Hampton Building

- Recent project Replaced fan coil units in critical condition - \$340,000
- Recent project Repaired ruptured water line at a cost of \$20,000.



Columbia Mills Building

- Recent project Made repairs to the fire suppression system -\$375,937.09
- This year, Admin requested \$5.8 million for:
 - ▶ \$2.1 million for the roof
 - ▶ \$2.86 million for windows
 - ▶ \$840,000 for atrium





But it is still not enough...

Wade Hampton Building

The Hot Water Distribution System needs to be replaced at an approximate cost of \$2.4 million.





Columbia Mills Building

 The HVAC mechanical system was installed in 1985. Replacing the system will cost \$23 million.



Parking

- There is not enough parking to accommodate those working at or visiting the Capital Complex.
 - Bringing more people onto the grounds will require additional parking.
- The average cost of parking in downtown Columbia is \$80/month. Fees for assigned, state parking spaces are \$10/month.
 - ► This rate does not support the cost to operate and maintain the McEachern Parking Garage or surface lots.
 - No fees are charged for lots surroundings other state-owned building.



Parking

- These factors result in an average annual operating deficit of \$200,000, not including any capital projects.
 - Currently, \$3 million is being spent to address the garage's water intrusion issues, instead of using those funds for deferred maintenance on state buildings.





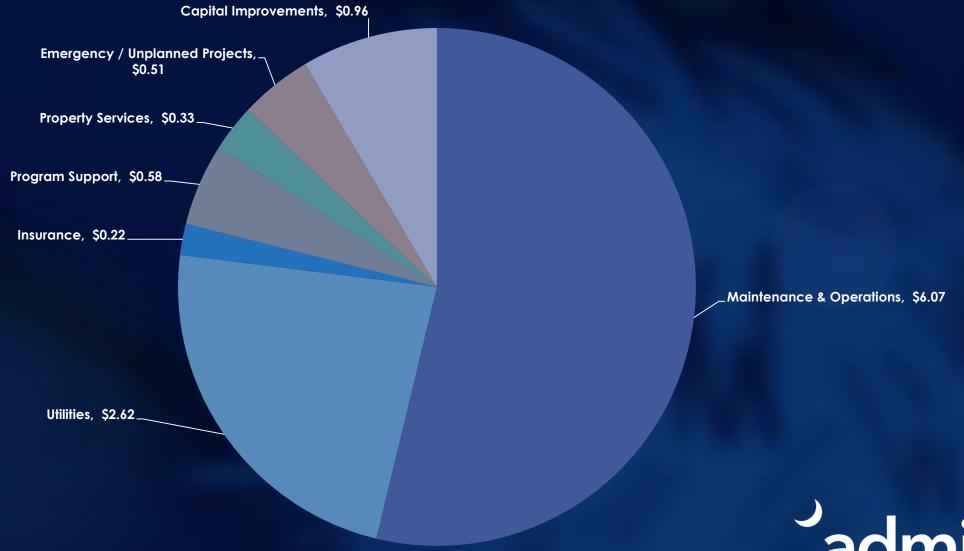


Addressing a Long-Term Problem

- Admin continues densification, shared services and the sale of costly assets to offset costs, but more is needed.
- Admin is very fortunate to have \$27.7 million in Qualified Energy Conservation Bond (QECB) allocation authority to address large energy-saving equipment replacements.
 - ▶ Energy savings projects for QECB's (Final List to Be Determined During Bid Process to Achieve 20% Savings):
 - ▶ \$26M identified in energy savings measures in Brown, Dennis and Wade Hampton
 - ▶ Includes replacement of hot and chilled water distribution systems, air handlers, fan coil units, roof, energy management controls, etc.
 - CPIP Energy Savings Projects:
 - ▶ Sumter Street Air Handlers \$220K
 - Energy Facility Cooling Tower Replacement \$460K
 - Calhoun Fan Coils \$1.1M
 - ▶ Blatt Windows \$600K
 - ▶ Sims Aycock Batt Insulation and Vapor Barrier \$180K
 - ► Archives and History Rigid Roof Insulation \$130K
 - North Towers Interior Lighting Upgrade \$1M



State-Owned Building Lease Rates - \$11.29/SF



The Colliers 2016 Q4 Research and Forecast Report indicates average rental rates are \$23.45 per square foot for the Columbia Business District.



Building Usage Rate Revenue/Expenses

Income:

Total Income	22,350,647
Appropriations	1,503,781
Lease Payments (1)	20,846,866

Expenses:

es:	
Maintenance & Operations	12,016,733
Utilities (1)	5,188,126
Insurance	442,173
Program Support	1,157,508
Property Services	650,000
Emergency/Unplanned Projects	1,000,000
Total Expenses	20,454,540
Amount available for deferred maintenance and capital improvements	1,896,107
Estimated Deferred Maintenance (\$69.691M amortized over 10 Years)	6,969,121
Estimated Annual Shortage	(5,073,014)

- (1) Excess energy charges are not included in rental income or expenses.
- (2) These cost estimates do not include destructive testing or state historic preservation requirements.



Total Annual Shortage

Average annual capital improvement requirements (2)

(22,273,014)

17,200,000

Addressing a Long-Term Problem

The needs of buildings the state must retain are so great, that a multi-pronged strategy must be used to address the investment needed to keep them from being at further risk.





A Multi-Pronged Strategy

- The Tale of Two Buildings shown today is really the tale of all state-owned buildings.
- The state needs to move toward holistically addressing the long-term needs of our state facilities by:

Infusing the process with capital to "catch up."

Continuing implementation of the Statewide Strategic Real Estate Plan.

Raising the state's Building Lease Rate

Providing recurring appropriated funds.

